

SCHEDULE OF EVENTS

All events related to the conference are taking place in the America's Center Convention Complex in St. Louis unless otherwise noted.

* Denotes an event that requires an additional fee.

SATURDAY, JUNE 6

- 8:00am–5:00pm Registration
- 8:30am–5:00pm Financial Statement Analysis 2 Certificate Course * (Day 1 of 5)
- 8:45am–4:00pm NACM Board of Directors Meeting

SUNDAY, JUNE 7

- 7:30am–4:00pm Registration
- 7:30am–12:45pm CCE Exam Review *
- 8:00–11:00am CBA and CBF Exam Reviews *
- 8:30am–4:00pm Financial Statement Analysis 2 Certificate Course * (Day 2 of 5)
- 9:00am–1:00pm St. Louis Highlights Experience Tour *
- 1:00–4:00pm CBA and CBF Designation Exams
- 1:00–5:00pm CCE Designation Exam
- 1:30–2:30pm An Introduction to the NACM Certification Program
- 3:00–3:45pm First-Time Attendee Welcome Gathering
- 4:00–6:00pm Expo Marketplace Grand Opening & Networking Reception

MONDAY, JUNE 8

- 7:30am–5:00pm Registration
- 9:00–11:00am Monday Main Stage
- 11:00am–2:00pm Expo Marketplace Open
- 11:30am–1:50pm Solutions Hub in the Expo Marketplace
- Noon–1:15pm Networking Luncheon in the Expo Marketplace
- 1:00–5:00pm Financial Statement Analysis 2 Certificate Course * (Day 3 of 5)

2:00–3:15pm

CONCURRENT EDUCATIONAL SESSIONS

38010. Cultivating a Growth Mindset: A Journey from Potential to Excellence

38011. Behind Enemy Lines—A Candid Conversation with Sales

38012. Demystifying Letters of Credit: What Every Credit Professional Should Know

38013. Elevate Your Hiring Strategy with Perfected Interviews

38014. Legal Essentials for B2B Credit Managers

38015. An Economic Update: A Look at the Coming Year

38016. Emotional Intelligence in Credit—The Secret to Getting Paid and Keeping Clients

38017. Transitioning Ourselves into Order-to-Cash Professionals

3:45–5:00pm

CONCURRENT EDUCATIONAL SESSIONS

38020. Commanding the Transition—Influence from Day One: Navigating Credit Leadership in a New Organization

38021. Walking a Mile in a Contractor's Shoes

38022. Gameplan to Mitigate Risk: Protecting Your Interests When Selling into Mexico

38023. Employee Appraisals—Ditch the Dread, Fuel Futures Instead

38024. Navigating Antitrust in the Age of AI, Virtual or Hybrid Meetings and Regulatory Shifts: Stay Compliant in a Rapidly Evolving Antitrust Landscape

38025. Credit 2.0: Igniting Change and Inspiring the Next Gen

38026. National Trade Credit Report (NTRC) Update

38027. Conquering Imposter Syndrome Through Confidence

5:00–6:30pm Beer & Browse Reception and Silent Auction in the Expo Marketplace

TUESDAY, JUNE 9

7:30–8:45am FCIB Breakfast

7:30am–5:00pm Registration

8:30am–5:00pm Financial Statement Analysis 2 Certificate Course * (Day 4 of 5)

9:00–10:30am **CONCURRENT EDUCATIONAL SESSIONS**

38030. Unstoppable Together: High-Performance Credit Teams in Action

38031. Building and Construction Roundtable

38032. Open Forum: Global Credit Challenges

38033. Next-Level Communication Skills

38034. Identity Crisis: Risks and Best Practices When Doing Business with Newly Acquired Entities and Conglomerates

38035. AI Application in Credit & Collections

38036. Maximizing the Business Value of Credit and Collections

38037. Building on the Conversation: The Next Chapter for Emerging Credit Leaders

38038. Peer Learning Lab: Cross-Functional Collaboration: Earning a Seat at the Table * (Part 1 of 3)

10:30am–1:30pm Expo Marketplace Open

10:45am–1:45pm CFDD Board of Directors Meeting

11:00am–1:20pm Solutions Hub in the Expo Marketplace

Noon–1:15pm Networking Luncheon in the Expo Marketplace

2:00–3:15pm **CONCURRENT EDUCATIONAL SESSIONS**

38040. Lead from Your Position

38041. Is Your Credit Application Designed for Construction Credit?

38042. Understanding AR and Supply Chain Financing

38043. Excel Boost—Tools That Transform

38044. Protecting Your Company When Customers Face Bankruptcy



3:45–5:00pm

38045. An Economic Update: A Look at the Coming Year

38046. Making Sense of Financial Statements

38047. Building a Shared Service Credit & Collections Team: A Credit Manager's Journey

38048. Peer Learning Lab: Cross-Functional Collaboration: Earning a Seat at the Table * (Part 2 of 3)

CONCURRENT EDUCATIONAL SESSIONS

38050. Distress Signals—Insights and Key Lessons from Working at a Company Going Through Bankruptcy

38051. Key Elements to Consider Before Filing a Mechanic's Lien

38052. Navigating the Next Global Shift

38053. The Intentional Leader

38054. Unsecured Creditors' Committees in Chapter 11 Bankruptcy: Why Should You Be on Them?

38055. Signal and Noise: Using Data to Make the Best Credit Decisions

38056. Recognition and Retention of Top Talent

38057. Excel Boost—Tools That Transform

38058. Peer Learning Lab: Cross-Functional Collaboration: Earning a Seat at the Table * (Part 3 of 3)

WEDNESDAY, JUNE 10

7:30am–4:00pm Registration

8:30–10:00am **CONCURRENT EDUCATIONAL SESSIONS**

38060. Best Credit Practices Exchange

38061. New Home Developments: What Do I Need to Know?

38062. Global Credit in Practice: Lessons from the Field

38063. Office Suite Success—Using Word, Excel and PowerPoint

38064. Fraud Unmasked: Detecting the Signs - Preventing the Crime

38065. Know Your Audience! Negotiation Lessons from the Stage to the Credit Department

38066. The Ag Economy Today: Key Indicators and Insights

38067. Introduction to Power BI

38068. Peer Learning Lab: Succession Planning: Preparing the Next Generation for Relationship-Based Accounts (Part 1 of 4) *

8:30am–5:00pm Financial Statement Analysis 2 Certificate Course * (Day 5 of 5)

10:30am–Noon **CONCURRENT EDUCATIONAL SESSIONS**

38070. Tactics, Routines and Habits of World-Class Performers

38071. Construction Multi-Use Projects: What Are They and What Do I Need to Know?

38072. Doing Business in China

38073. Creating a Successful Internship Program: Value, Design, Recruitment and Brand Growth

38074. Private Equity Overview: Legal Challenges and Credit Risk

38075. Credit Through the Decades: Navigating Change with Experience

38076. Trade Creditors in Court: Legal Battles and Insolvency Lessons from the Front Lines

38077. Introduction to Power BI

38078. Peer Learning Lab: Succession Planning: Preparing the Next Generation for Relationship-Based Accounts (Part 2 of 4) *

Noon–2:00pm CFDD Luncheon *

2:00–3:00pm

CONCURRENT EDUCATIONAL SESSIONS

38080. Pom-Poms & Purpose: Self-Motivation for Credit Professionals

38081. Warning Signs Your Contractor Customer May Be Growing Too Fast

38082. An Overview of the Impact of Tariffs on the Global Economy

38083. Department Transformation: Adopting a Customer Success Mindset

38084. Using AI to Navigate a Bankruptcy Case

38085. Put the Success in Succession

38086. The Future of Order-to-Cash: Scalable AI Agents for Supplier Portals

38087. Data Storytelling with Power BI

38088. Peer Learning Lab: Succession Planning: Preparing the Next Generation for Relationship-Based Accounts (Part 3 of 4) *

3:30–4:30pm

CONCURRENT EDUCATIONAL SESSIONS

38090. Crucial Accountability: Addressing Broken Commitments Without Breaking Relationships

38091. My Subcontractor Customers Just Shut Their Doors: What Do I Do?

38092. Tariffs as a Driver of Financial Distress and Value

38093. Transform from Within

38094. OneNote Essentials, Organize Your Brain, Your Way

38095. Hidden Compliance Risks: Sales Tax, Exemption Certificates and Unclaimed Property—What Credit Professionals Need to Know

38096. Don't Automate the Relationship: The Human Edge/Personal Touch for Smarter Collections

38097. Power BI for Excel User

38098. Peer Learning Lab: Succession Planning: Preparing the Next Generation for Relationship-Based Accounts (Part 4 of 4) *

6:00–10:00pm

Navy and White: A Nautical Night Closing Night Party

Conference schedule is tentative and subject to change. Must be a registered delegate of the 2026 Credit Congress to attend/participate in any conference event, optional activity, networking function or session.