



Where we started...



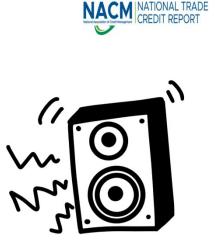
Started in the early 90's..

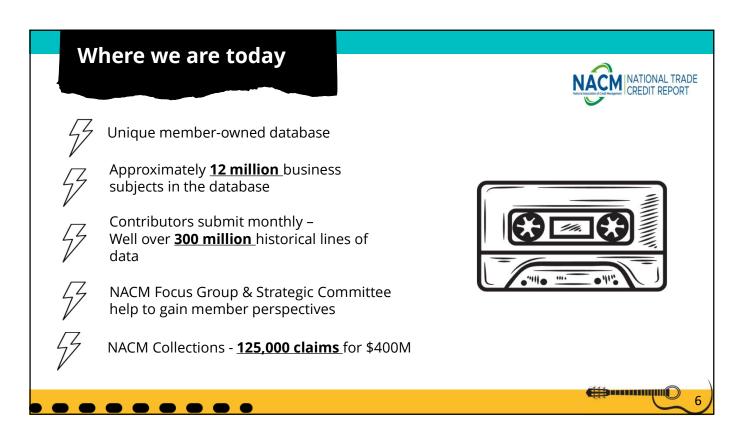


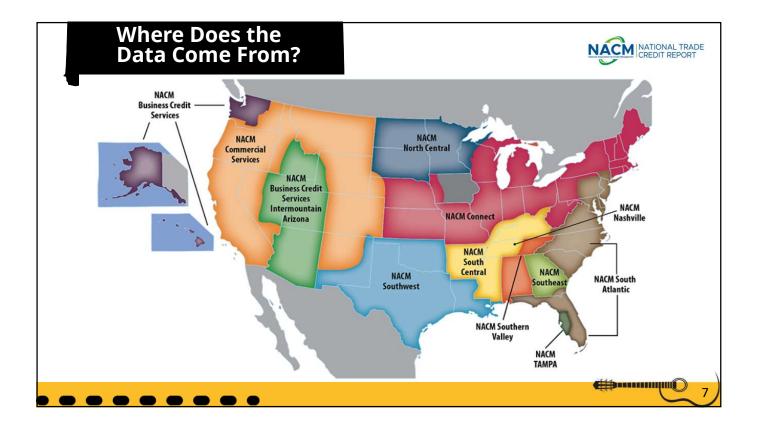
Additional affiliates came onboard

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Rebranded to the National Trade Credit Report (NTCR)



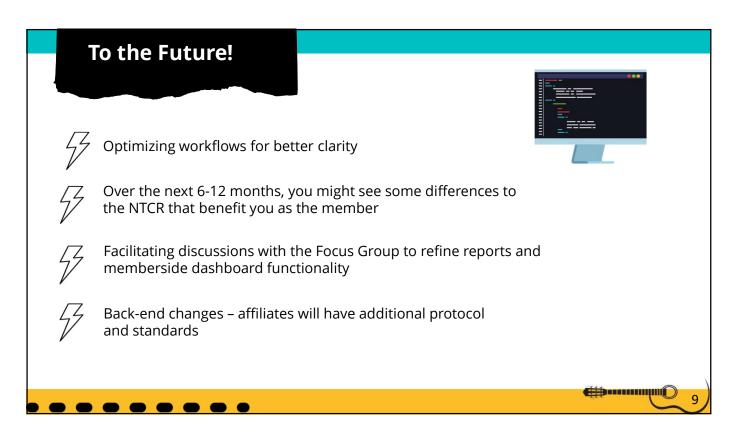




National Trade Credit Report (NTCR)

- Unique member-owned database
- Updated trade payment history from members across the US/Canada
- Predictive score that forecasts possible <u>future</u> delinquency
- Public record data information furnished by many different sources
- Data is not shared with any thirdparty providers & reports only available to members of NACM

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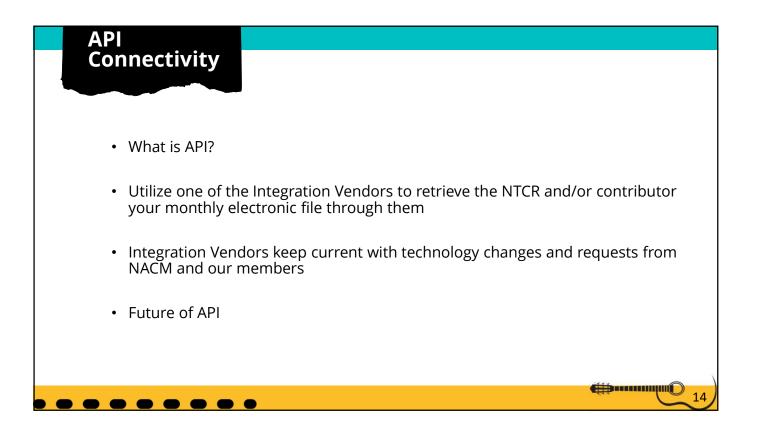




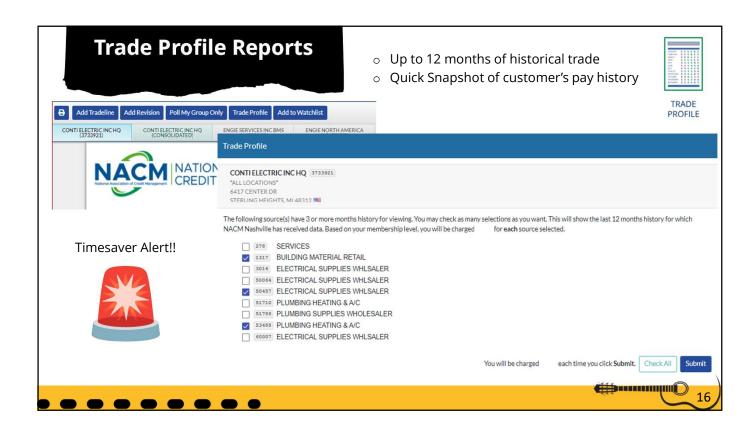
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| / | Jan 8, 2024 | NTCR | PB | DYKSTRA CONSTRUCTION LLC 24987801 3970 S PIPKIN RD, LAKELAND FL 33811-1422 Image: Construction of the second sec | | View |
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| | Jan 8, 2024 | NTCR | PB | KENNEDY EXCAVATING INC 20890847 955 W WADE HAMPTON BLVD STE 2A, GREER SC 29650-1296 | | View |
| | Dec 28, 2023 | NTCR | PB | WELBORN EQUIPMENT LEASING LLC 28107957 9038 CAMDEN FIELD PKWY, RIVERVIEW FL 33578-0521 1000 | | View |
| | Dec 20, 2023 | Insight Report | CFB | ALBERT CONTRACTING LLC 13700 SOUTHWEST 108TH LANE, DUNNELLON FL 34432 5 | | View |
| | Dec 19, 2023 | NTCR | PB | JMK GRADING INC 20757423 653 S BINION RD, APOPKA FL 32703-1606 555 | | View |
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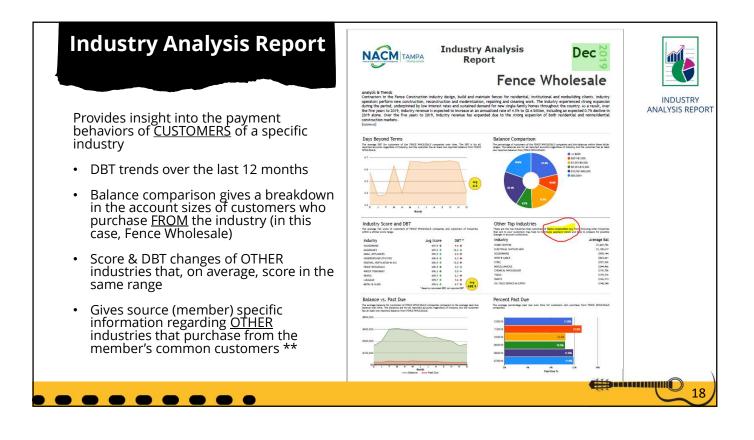


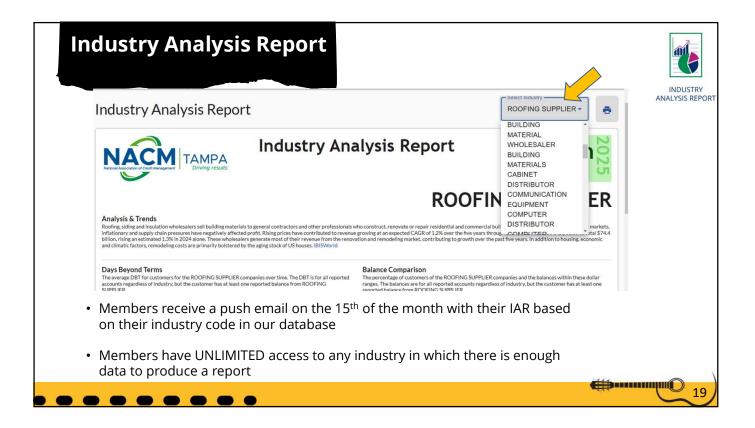


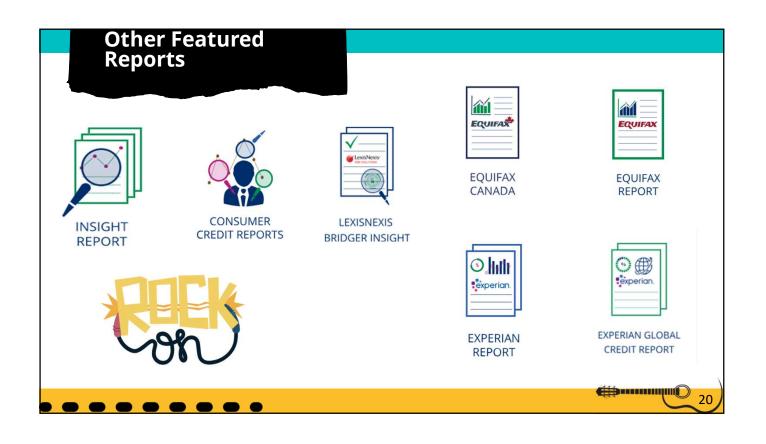


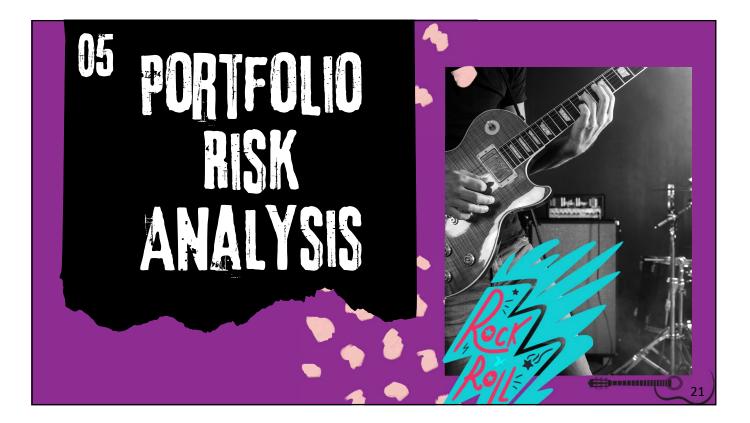


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| | | | | | | | | | | | |
| 53488 - PLUMB | ING HEATIN | IG and A/C | | | | | | | | | TRAE |
| Dec 2021 | | | 18 | \$480,761 | \$0 | \$201,379 | \$171,075 | \$75,128 | \$33,179 | \$0 | |
| Oct 2021 | | | 10 | 369,958 | 0 | 222,755 | 97,763 | 48,152 | 1,288 | 0 | |
| Sep 2021 | | | 20 | 274,884 | 0 | 106,108 | 79,002 | 84,457 | 5,317 | 0 | |
| Aug 2021 | | | 16 | 326,308 | 0 | 94,599 | 175,843 | 51,340 | 4,526 | 0 | |
| Jul 2021 | | | 8 | 313,920 | 0 | 200,657 | 92,588 | 15,362 | 5,313 | 0 | |
| Jun 2021 | | | 14 | 265,748 | 0 | 118,037 | 94,118 | 54,183 | -590 | 0 | |
| May 2021 | | | 14 | 256,873 | 0 | 122,580 | 85,283 | 48,550 | 460 | 0 | |
| Apr 2021 | | | 8 | 213,634 | 0 | 130,108 | 66,522 | 16,898 | 106 | 0 | |
| Mar 2021 | | | 12 | 146,521 | 0 | 90,489 | 37,495 | 8,824 | 9,713 | 0 | |
| Mar 2021 | | | 12 | 149,065 | 0 | 68,106 | 59,493 | 25,872 | -4,406 | 0 | |
| Feb 2021 | | | 9 | 187,117 | 0 | 97,378 | 78,063 | 16,200 | -4,524 | 0 | |
| Jan 2021 | | | 9 | 144,217 | 0 | 79,976 | 59,015 | 47 | 5,179 | 0 | |
| AVG | \$0 | \$0 | \$13 | \$260,751 | \$0 | \$127,681 | \$91,355 | \$37,084 | \$4,630 | \$0 | |









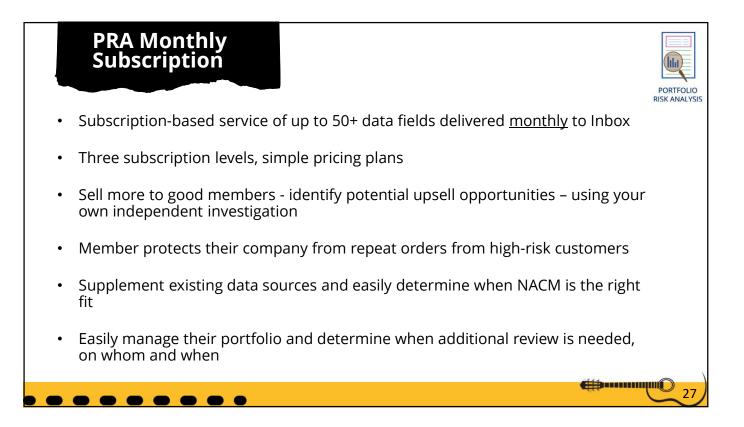
Portfolio Risk Analysis (PRA) Free monthly benchmarking & segmentation by statistical risk class Compare performance against industry credit group(s), member-specific industry & entire database Drill down into details and export to excel Create custom PDF presentation-worthy reports for management More effectively determine when the NTCR should be purchased

| Po (Pl | rt RA | folio Risk Analysis | | | | |
|-------------------------------|--------------|---|-----------------------------|---------------------|-----------------------|---------------|
| > Credit Reporting > Por | tfolio Risk. | nalyzis | | | | POF RISK |
| rtfolio Risk | Ana | ilysis | | | | |
| his report is a snapshot of t | he accour | ts that you have reported experience between 11/15/2023 and 12/30/2023. The scores are dynamically calculated and summarized to create this report. S | cores may have changed from | n the time this rep | port was generated. | |
| Il subjects with the trade of | ate of 11/ | 15/2023 - 12/30/2023 0 | F | ortfolio Last Upda | ated: 01/11/2024 10:1 | 18:19 Refresh |
| ummary of Accounts | | | | | | |
| Period | Class | Description | S Exposure | Pot | Accounts | Pet |
| 01/2024 | 1 | Very Low Risk | \$5,836 <mark>,</mark> 874 | 8.8% | 393 | 7.5% |
| 01/2024 | 2 | Low Risk | \$16,113,547 | 24.4% | 1,389 | 26.6% |
| 01/2024 | 3 | Low to Moderate Risk | \$14,758,596 | 22.4% | 1,003 | 19.2% |
| 01/2024 | 4A | High Risk | \$5,306,385 | 8.0% | 384 | 7.4% |
| 01/2024 | 4B | Very High Risk | \$5,534,193 | 8.4% | 244 | 4.7% |
| 01/2024 | 5 | Extreme Risk | \$1,874,585 | 2.8% | 58 | 1.1% |
| 01/2024 | 996 | 25% of total balance 90+ days past due | \$2,322,606 | 3.5% | 140 | 2.7% |
| 01/2024 | 997 | Bankruptcy reported within the last 24 months | S0 | 0.0% | 2 | 0.0% |
| | 999 | Fewer than 3 trade experiences within the last 12 months | \$14,226,945 | 21.6% | 1,609 | 30.8% |
| 01/2024 | | | | | | |

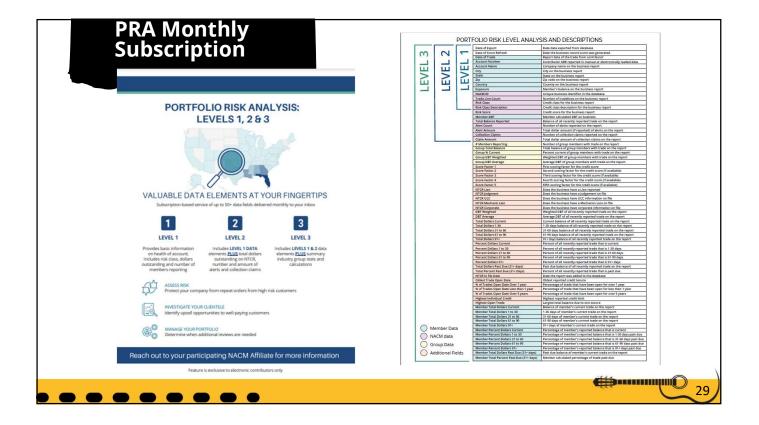
| | | RA) | o Risk Analysis | | | | | | PORTFOLI |
|-------|----------------|----------------|------------------------------|----------------|-------|---------------|----------------|---------------|---------------|
| \ccoi | unts Class 5 - | Extreme Risk | 8 | | | | | 4 | Clear Filters |
| ŧ | Subject | AR# | Subject Name 1 | City | State | Country | \$ Exposure | Trade Date | Tradelines |
| 1. | 4568806 | 167893 | AAA FENCE COMPANY INC | SANTA CLARA | CA | | \$55,850 | 01/30/2025 | 10 |
| 2. | 1763630 | 205398 | ALLIED BUILDERS INC. | DAYTON | ОН | | \$0 | 01/01/2025 | 13 |
| 3. | 7746956 | 166070- 001 | ALLIED FENCE COMPANY | MANOR | ТХ | | \$236,502 | 01/30/2025 | 12 |
| 4. | 19763692 | 214959 | AMERICAN EAGLE FENCE, LLC | NICEVILLE | FL | | \$0 | 01/01/2025 | 9 |
| 5. | 5654 | C0005176 | AMERICAN FENCE & SUPPLY CO | CHARLOTTE | NC | | \$0 | 01/01/2025 | 12 |
| 6. | 3941724 | 1085 | AMERICAN FENCE & SUPPLY, INC | LEAGUE CITY | ТХ | | \$0 | 01/01/2025 | 30 |
| 7 | 9661418 | 166724 | RENGTSON ENTERPRISES INC | I OVES PARK | ш | | \$1 031 | 01/30/2025 | 12 |
| Item | s per page: 20 | 1 - 20 of 45 | I< < > >I | | То | tal Exposure: | \$1,989,436 | | |







| A | В | С | D | E | F | G | н | | 1 | K | L | м | N | 0 | P |
|----------------|--------------------------|---------------|------------|---|------------|----------------|-------------------------|-----------------|-------|-----------|---------|-----------|---------------|---------|---------------------|
| Date of Export | Date of Score Refresh | Date of Trade | Risk Class | Risk Class Description | Risk Score | Account Number | Account Name | City | State | Zip | Country | Exposure | Member DBT | NACM ID | Trade Line Count |
| 3/30/2021 | 3/30/2021 | 10/30/2019 | 1 | Very Low Risk | 780 | 123 | MAIL TRUCK LLC | YORBA LINDA | CA | 92887 | US | \$ 11,437 | 6 | | 4 |
| 3/30/2021 | 3/30/2021 | 2/27/2021 | 3 | Low to Moderate Risk | 673 | 456 | HONDA LANDSCAPING | WEST PALM BEACH | FL | 33401 | US | \$ 9,295 | 0 | 7873474 | 10 |
| 3/30/2021 | 3/30/2021 | 2/27/2021 | 997 | Bankruptcy reported within the last 24 months | 997 | 789 | AURORA AUGUSTINE GRASS | THOUSAND OAKS | CA | 91360 | US | \$ 8,125 | 3 | 7724407 | 74 |
| 3/30/2021 | 3/30/2021 | 12/30/2020 | 2 | Low Risk | 719 | 987 | INSURANCE AND MORE LLC | SAN ANTONIO | TX | 78216 | US | \$ 6,258 | 5 | 7570658 | 4 |
| 3/30/2021 | 3/30/2021 | 2/27/2021 | 2 | Low Risk | 699 | 654 | CADILLAC TREE SERVICE | PACIFIC | MO | 63069 | US | \$ 2,916 | 0 | 7188995 | 6 |
| 3/30/2021 | 3/30/2021 | 9/29/2019 | 2 | Low Risk | 751 | 321 | PINE TREE FARMS | MIRAMAR | FL | 33025 | US | \$ 2,319 | 10 | 7124406 | 25 |
| 3/30/2021 | 3/30/2021 | 9/29/2020 | 3 | Low to Moderate Risk | 662 | 9874 | ACE GOLF TEE | MIAMI | FL | 33131 | US | \$ 1,903 | 0 | 6862474 | 40 |
| 3/30/2021 | 3/30/2021 | 10/30/2019 | 3 | Low to Moderate Risk | 634 | 8745 | EDGE PHOTOGRAPHY | LAS VEGAS | NV | 89118 | US | \$ 1,661 | 0 | 6805125 | 30 |
| 3/30/2021 | 3/30/2021 | 9/29/2020 | 3 | Low to Moderate Risk | 637 | 5632 | LIVING MORE LLC | HARTFORD | СТ | 06141 | US | \$ 985 | 45 | 6619775 | 10 |
| 3/30/2021 | 3/30/2021 | 3/30/2020 | 4A | High Risk | 620 | 12,355,698 | BOTTLING COLA | FT WORTH | TX | 761061822 | US | \$ 952 | 0 | 6495169 | 18 |
| 3/30/2021 | 3/30/2021 | 10/30/2019 | 996 | 25% of total balance 90+ days past due | 996 | 310,215 | POOL SUPERIOR CHEMICALS | FRESNO | CA | 937251938 | US | \$ 880 | 45 | 1000573 | 48 |
| 3/30/2021 | 3/30/2021 | 4/29/2020 | 2 | Low Risk | 748 | 512130 | TRANSPORT HOMES | FORT LAUDERDALI | FL | 33325 | US | \$ 697 | 0 | 588865 | 15 |
| 3/30/2021 | 3/30/2021 | 9/29/2020 | 996 | 25% of total balance 90+ days past due | 996 | 656979 | TOP TREE | ELDON | MO | 65026 | US | \$ 540 | 75 | 495506 | 15 |
| 3/30/2021 | 3/30/2021 | 5/30/2019 | 1 | Very Low Risk | 767 | 463290 | FURRY GRASS SALES | EDGEWOOD | NY | 11717 | US | \$ 281 | 0 | 334508 | 16 |
| 3/30/2021 | 3/30/2021 | 5/30/2020 | 3 | Low to Moderate Risk | 681 | 411971 | SAND PIPER BOATS | DORAVILLE | GA | 303400000 | US | \$ 139 | 0 | 293528 | 17 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |





| Acco | unt | Mon | itor |
|-------|-----|-----|------|
| Servi | ce | | |

- Member decides on the criteria
- Accessed via the dashboard and/or push notification through email



e

| Account | Monitor | Service |
|---------|---------|---------|
| | | |

| | ring your entire AR ptcies are being mo | with \$3,000 in the 61-90 days and older past due buckets. nitored. | | | |
|----------|--|--|--------|-----------|----------------|
| ld | Trigger Date | Name | AR# | Reason | Last Pull Date |
| 14346043 | 2/10/2025 | A & R MASONRY, INC959 MCCURDY RD, WHITE HOUSE TN 37188-8998 | 102730 | Tradeline | 7/11/2019 |
| 1400481 | 2/20/2025 | ADVANCED CONSTRUCTION677 BLACK DIAMOND RD, CORBIN KY 40701-9526 | 80133 | Tradeline | Never |
| 386426 | 2/14/2025 | ANGELO IAFRATE CONSTRUCTION CO26300 SHERWOOD AVE, WARREN MI 48091-1298 | 92054 | Tradeline | Never |
| 10910463 | 2/10/2025 | ARNOLD HOMES LLC1612 WESTGATE CIR STE 222, BRENTWOOD TN 37027-8090 | 97403 | Tradeline | Never |
| 3700327 | 2/19/2025 | ASHFORD HOMES LLC7791 JOAN DR, WEST CHESTER OH 45069-3682 | 80453 | Tradeline | Never |
| 13423797 | 3/3/2025 | AURORA BUILDING COMPANY, LLC4701 TROUSDALE DR SUITE 210, NASHVILLE TN 37220-1320 | 102010 | Tradeline | 3/25/2022 |



Benefits of Data Contribution

- Increase leverage with customers
- Reward your prompt payers
- Protect your company
- Help reduce fraud for all industries
- Time-saver when preparing for NACM industry trade group meetings
- Support the NACM credit community
- Save time and outsource your credit reference requests
- Unlock NACM tools only available to data contributors (PRA, AMS, discounts on NTCR)



33



Non-Member Credit Reference

- Effectively "outsource" requests for credit references
- You control who has access (and who doesn't) and to what frequency. Members control and distribute security code
- Reduce risk through consistent, historical and factual reporting
- Redeploy valuable resources to more significant tasks

| Usage Monitor | |
|--|---------------|
| Set Criteria | |
| | |
| Set Daily Limit | × |
| Naximum Daily References* |] |
| 2 | |
| The maximum number of references per day. Maximum Daily Searches* | |
| 5 | |
| The maximum number of searches per day. Security Code* | |
| /our Security Code Goes Here | |
| Security code used to access the credit reference. | |
| | Cancel Submit |
| | |
| | 35 |
| | |

Credit Referenc

| | | | | | CO | VFIDENTIAL (| CREDIT REFE | RENCE | | | |
|-------------------------|--|-------------------------------|--------------------------------|---|---|--|---|--|---|--|--|
| | Credit Reference (Sample Company PO Box 78 Orange, CA 78278 | Dn: | | | | | From: XYZ Demo Comp 123 Main St Anywhere, USA | any | | | 3/3/2 |
| Rept 0125 | Date Open Last 0125 | Rpt ADP 0 | Rpt DBT 0 | Calc DBT 5 | High Credit \$52K | Balance \$41K | Current \$28K | Days 1-30 \$13K | Beyond Terms 31-60 \$0 | 61-90 \$0 | Terms / 91+ Comment \$0 |
| | PERIOD Last 3 Months Last 6 Months Last 12 Months Last 24 Months | | | | BALANCE \$ \$ \$ \$ | CURRENT \$20K \$26K \$26K \$26K \$24K | 1-30 \$17K \$18K \$24K \$17K | 31-60 \$0 \$3,736 \$1,819 | 61-90 \$0 \$0 \$0 \$0 | 91+ \$0 \$0 \$0 \$0 | |
| This Credit party fi | Reference is produced based upon or the collection and communicatio | information on of this inf | n provided to formation. Th | You ma NACM Tampa, Inc. by the data contained in th | ay not distribute, transmit, the Company listed above. I is report is for information p | irposes only, no judgement or r | Electronic Information to an ood faith and is presented as n ecommendation concerning cre bility for any such decisions. | yone outside of your credit d eported to NACM Tampa, Inc., N dit decisions is given or implied | epartment. ACM Tampa, Inc. does not contr by this document. The recipient | ol the information contained here must determine its own credit d | in and shall not be liable to an ecisions, NACM Tampa, Inc. |



| Latest Cla | ims | | | Claims Statistics |
|------------|-------------------------|---|--|---|
| Claim# | Date | Debtor | Status Balance | O Click a slice to view claims of that status type. |
| 167 | 08/31/2022 | Test Demo | Sent to Attorney's \$5,100.86 | |
| 166 | 07/27/2022 | Sample Debtor, Inc. | New Claim \$1,926.82 | 24 Op |
| 165 | 06/21/2022 | Test Debtor | Active Work In Process \$224.46 | 33.3 |
| 164 | 06/01/2022 | Demo Debt | Promise to Pay \$3,089.41 | Pending 47 Close |
| 161 | 11/03/2021 | Example of Debt | Assigned to Attorney \$6.14 | 65.3% |
| | | (| Create Claim Create Demand View All | |
| Placement | t Summary | | | Collections Statistics |
| 10 PI 8 | aced <u> </u> | J Amount | \$20,000 516,000 \$12,000 \$4,000 | LONGEVITY DATA: 200 LETTERS SENT: 1 NOTS RECORDED: 21 CLOSED ON DEMAND: LEGAL PLACEMENTS: |
| 02/53 | 04/23 03/23 02/23 | 01/1/23 12/2/22 06/22 06/22 06/22 05/22 05/22 05/22 05/22 05/22 05/22 05/22 | \$0 | JUDGMENTS SECURED: PAYMENTS RECEIVED: |
| 05/ | 04/23 03/23 02/23 | 01/23 12/22 11/22 09/22 08/22 08/22 08/22 08/22 08/22 08/22 08/22 09/22 09/22 09/22 09/22 09/22 09/22 09/22 09/22 00/20 00/200000000 | 12/21 11/21 09/21 08/21 07/21 06/21 | DOLLARS COLLECTED: \$106.6 |



