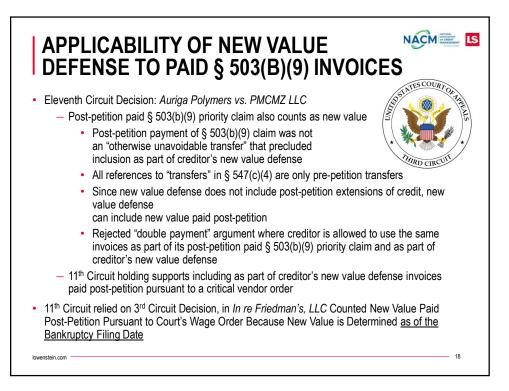
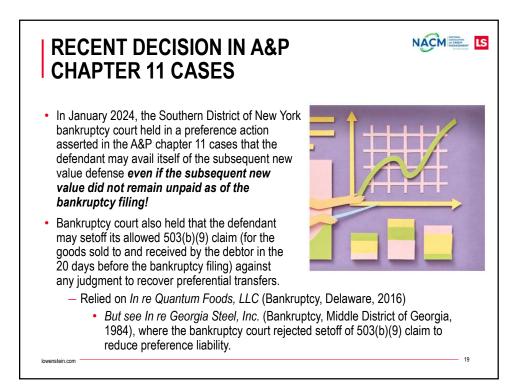


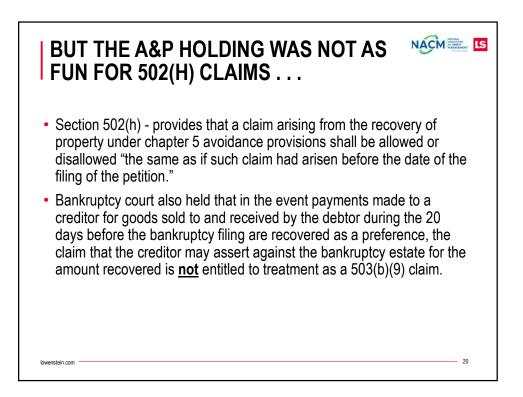
Elements of a Preferential Transfer	Practical Considerations
A transfer of property of the estate	Typically but not always a <b>payment</b> – check, wire, etc.
to or for the benefit of a creditor,	
on account of an antecedent debt,	No debt, no preference – cash in advance/ prepayments <b>are not preferences at all</b>
made while the debtor was insolvent,	
on or within 90 days before the filing of the petition (one year for insiders)	Presumption of insolvency for transfers within 90 days is <b>rebuttable with evidence</b>
that enables the creditor to receive more than it would in a hypothetical <b>chapter 7 liquidation</b> where the <b>transfer was not made</b> and the creditor received payment according to the Bankruptcy Code	If you did not fare better than if the allegedly preferential transfer had not been made, the debtor filed chapter 7, and you were paid pursuant to the Bankruptcy Code, <b>no preference (i.e., less than</b> <b>100% recovery under plan)</b>
"Due diligence" requirement	Who has the burden of proof?

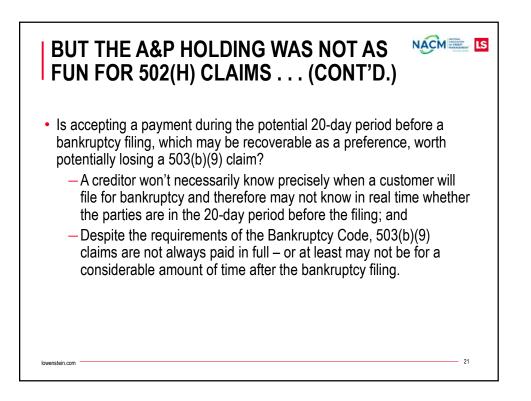
# A TWO-MINUTE PREFERENCE REFRESHER: NOT DEFENSES

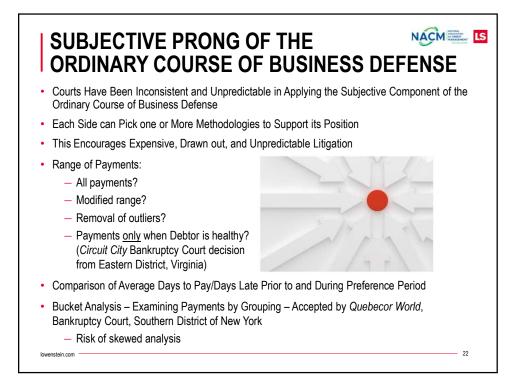
Defense	Description
	Payment was intended to be, and was, a <b>substantially contemporaneous</b> exchange of new value
-	Creditor provided new value – extensions of credit – to the debtor <b>after receiving the preferential transfer</b>
	<ul> <li>Transfer was payment of a debt incurred in the ordinary course of business or financial affairs of the debtor and creditor, and</li> <li>Made in the ordinary course of business or financial affairs of the debtor and the creditor (subjective test) <u>or</u></li> <li>Made according to ordinary business terms (objective test).</li> </ul>

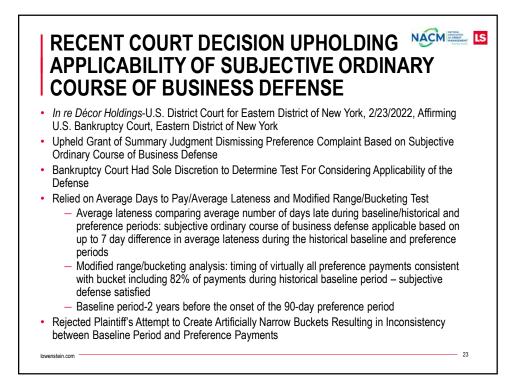


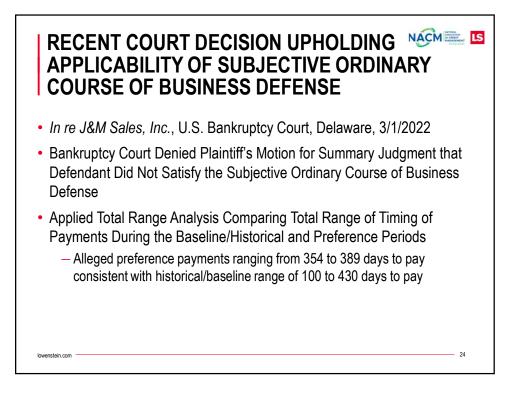


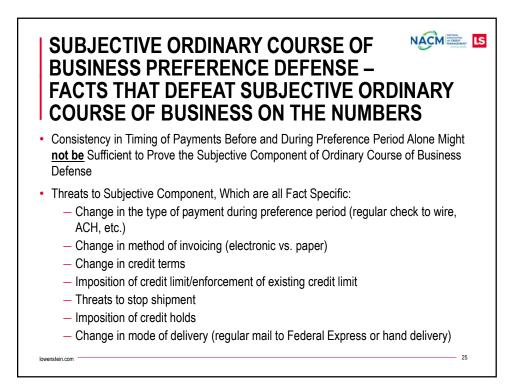


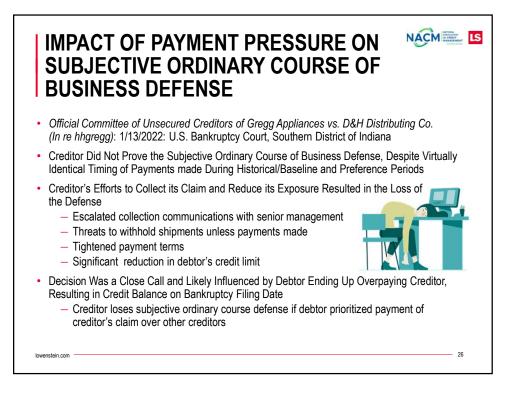


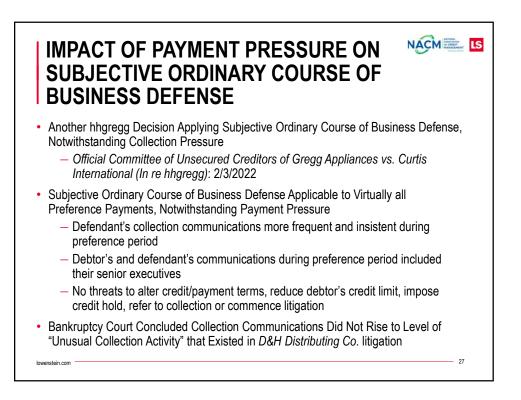




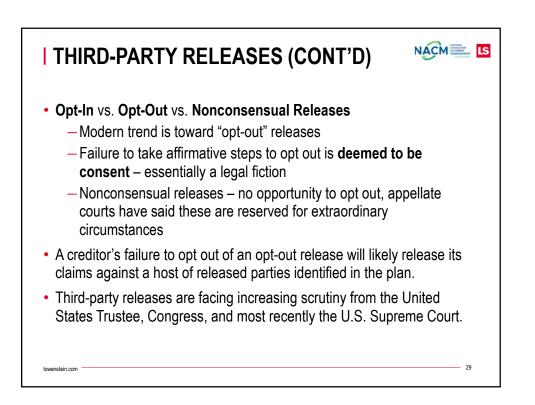








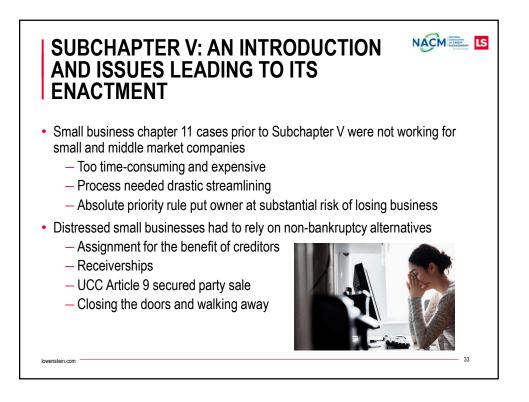


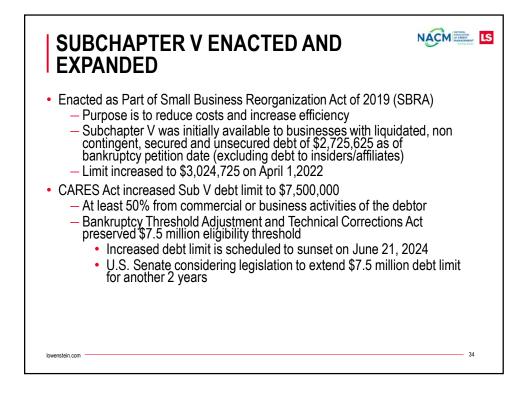


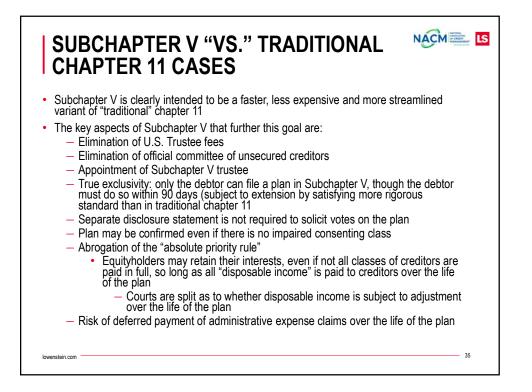


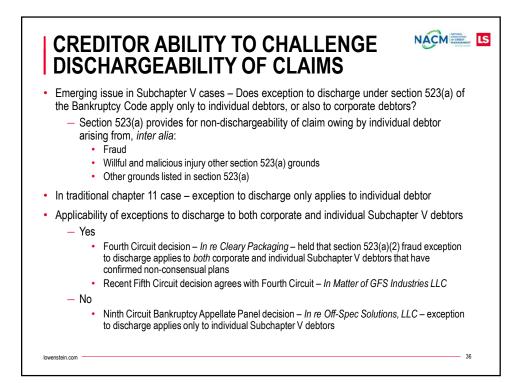


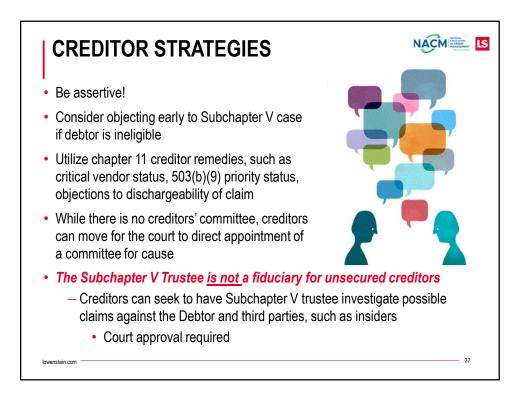


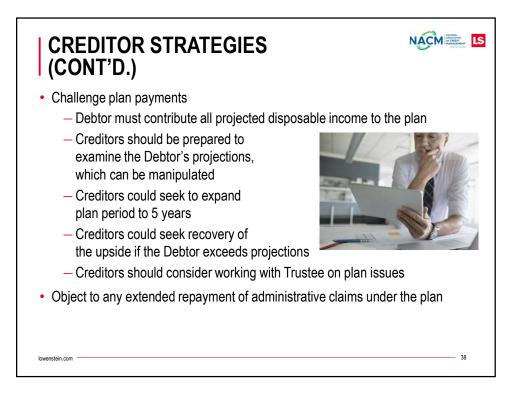


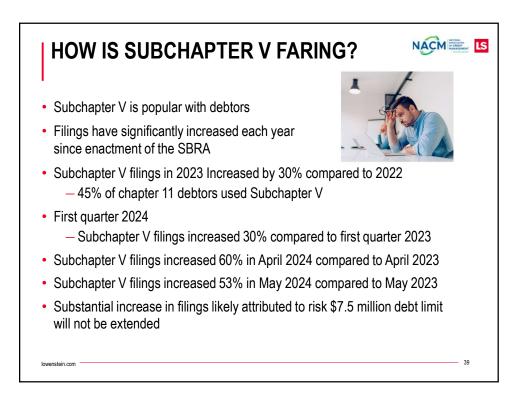


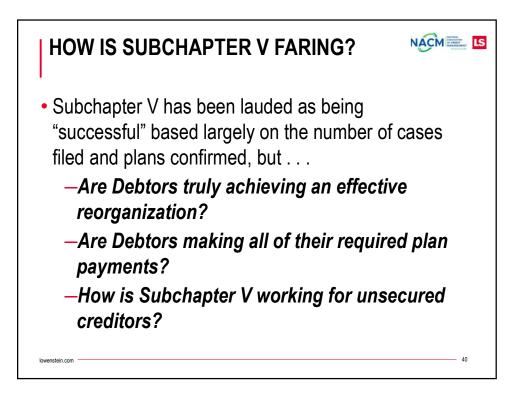


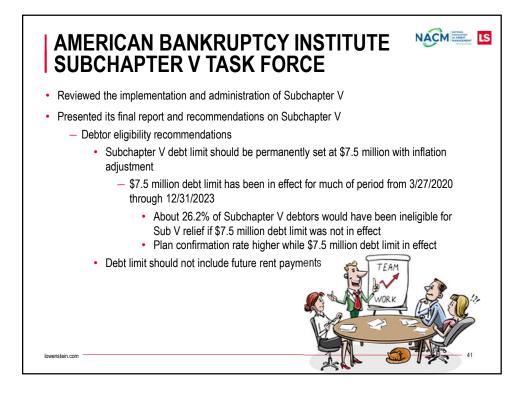


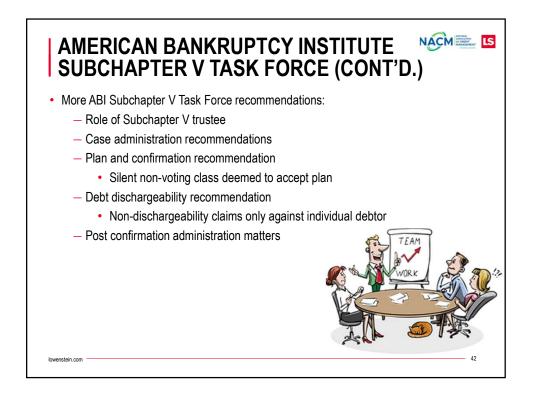
















Partner, Bankruptcy & Restructuring Department

bnathan@lowenstein.com

University of Pennsylvania Law

Wharton School of Finance and Business (M.B.A. 1980)

University of Rochester (B.A. 1976),

New York

Education

School (J.D. 1980)

Phi Beta Kappa

Admissions

New York

212.204-8686

## BRUCE S. NATHAN

With more than 40 years of experience in the bankruptcy and insolvency field, Bruce is a recognized leader nationwide in trade creditor rights and the representation of trade creditors in bankruptcy and other legal matters. He has represented trade and other unsecured creditors, unsecured creditors' committees, secured creditors, and other interested parties in many of the larger Chapter 11 cases that have been filed. Bruce also handles letters of credit, guarantees, security, consignment, bailment, tolling, and other agreements and legal credit issues for the credit departments of institutional clients.

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Among his various legal recognitions, Bruce received the Top Hat Award in 2011, a prestigious annual award honoring extraordinary executives and professionals in the credit industry. He was co-chair of the Avoiding Powers Committee that worked with the American Bankruptcy Institute's (ABI) Commission to Study the Reform of Chapter 11, participated in ABI's Great Debates at their 2010 Annual Spring Meeting–arguing against repeal of the special BAPCPA protections for goods providers and commercial lessors–and was a panelist for a session sponsored by ABI. He is a frequent presenter at industry conferences throughout the country, as well as a prolific author regarding bankruptcy and creditors' rights topics in various legal and trade publications.

Bruce is a co-author of "Trade Creditor's Risk-Mitigation Tools and Remedies Manual," published by ABI in 2019. He has also contributed to **ABI Journal** and is a former member of ABI's Board of Directors and former co-chair of ABI's Unsecured Trade Creditors Committee.

### lowenstein.com



Partner, Bankruptcy & Restructuring Department New Jersey

973.597.2332 abehlmann@lowenstein.com

#### Education

Seton Hall University School of Law (J.D. 2009), magna cum laude; Order of the Coif

University of Missouri-Saint Louis (B.S. 2005), Business Administration-Finance and Accounting; Beta Gamma Sigma

# ANDREW BEHLMANN

Andrew leverages his background in corporate finance and management to approach restructuring problems, both in and out of court, from a practical, results-oriented perspective. With a focus on building consensus among multiple parties that have competing priorities, Andrew is equally at home both in and out of the courtroom, and he has a track record of turning financial distress into positive business outcomes. Clients value his counsel in complex Chapter 11 cases, where he represents debtors, creditors' committees, purchasers, and investors.

Andrew writes and speaks frequently about bankruptcy matters and financial issues. Before becoming a lawyer, he worked in senior financial management at a midsize, privately held company.

Admissions

New Jersey



Counsel, Bankruptcy & Restructuring Department

mpapandrea@lowenstein.com

Rutgers Law School (J.D. 2014),

Rutgers Journal of Law & Public

The College of New Jersey (B.S. 2010), Criminology

New Jersey

Education

Policy

Admissions

New York

New Jersey

973.422.6410

## MICHAEL T. PAPANDREA

Mike provides counsel to debtors, creditors' committees, individual creditors, liquidating trustees, and other interested parties with respect to corporate bankruptcy and creditors' rights matters, including bankruptcy-related litigation.

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Reliable and efficient, Mike is appreciated for his innate ability to effectively apply and communicate his understanding of the law and general business principles with respect to complex issues, both while providing advice to clients and while aggressively advocating on their behalf. Mike works tirelessly to understand clients' needs and provide practical solutions that are reasonable, balanced, and favorable to the clients he serves.

Mike enjoys keeping clients and relevant industry professionals in the loop regarding bankruptcy, insolvency, and creditors' rights issues, regularly writing articles for and speaking to professionals in the credit and risk management space. Mike also takes pride in his commitment to the community and provides pro bono representation to individuals and nonprofit organizations regarding bankruptcy and foreclosure-related matters.

Prior to joining the firm, Mike held multiple clerkships in the U.S. Bankruptcy Court; he clerked for the Hon. Jerrold N. Poslusny, Jr. (District of New Jersey), the Hon. Ashely M. Chan (Eastern District of Pennsylvania), and the Hon. Gloria M. Burns (Chief Judge, District of New Jersey). Mike applies the valuable insights learned from working closely and directly with these members of the judiciary to his everyday practice.

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