

CREDIT CONGRESS

SCHEDULE OF EVENTS

Saturday, June 4

- 8:00am–5:00pm Registration
- 8:30am–5:00pm Certificate Courses* (Day 1 of 5)
- 8:30am–5:00pm **31001–31005.** Business Credit Principles Certificate Course*
- 31011–31015.** Financial Statement Analysis 2 Certificate Course*
- 8:45am–4:00pm NACM Board of Directors Meeting

Sunday, June 5

- 7:30am–4:00pm Registration
- 7:30am–12:45pm CCE Exam Review*
- 8:00–11:00am CBA & CBF Exam Reviews*
- 8:30am–4:00pm **31001–31005.** Business Credit Principles Certificate Course*
- 31011–31015.** Financial Statement Analysis 2 Certificate Course*
- 1:00–4:00pm CBA & CBF Designation Exams (preapproval required)
- 1:00–5:00pm CCE Designation Exam (preapproval required)
- 1:30–3:00pm An Introduction to the NACM Certification Program
- 3:00–3:45pm First-Time Attendee Welcome Gathering
- 4:00–6:00pm Expo Grand Opening & Reception

Monday, June 6

- 7:30am–5:00pm Registration
- 9:00–11:00am Opening General Session and Business Meeting
- 11:00am–2:00pm Expo Hall Open
- Noon–1:15pm Luncheon in the Expo Hall
- 1:00–5:00pm **31001–31005.** Business Credit Principles Certificate Course*
- 31011–31015.** Financial Statement Analysis 2 Certificate Course*

* Listings with this symbol denote optional events that require an additional fee. Please refer to the Credit Congress Fee Schedule Overview on page 39 for costs or visit creditcongress.nacm.org.

2:00–3:15pm

CONCURRENT EDUCATIONAL SESSIONS

- 31017.** An Economic Update: What Can We Expect?
- 31018.** Make an Impact: Engage in a Mentoring Relationship!
- 31019.** Job Information: The Critical Elements and How Best to Verify the Property Owner - Part 1 of 2
- 31020.** Out of the Abyss: Distress and Bankruptcy After the COVID-19 Pandemic
- 31021.** Why Will This Customer Not Pay Me on Time?
- 31022.** Basics of Card Acceptance

3:45–5:00pm

CONCURRENT EDUCATIONAL SESSIONS

- 31026.** Executive Exchange: Global Credit
- 31027.** Cyber-Attack: A Different Perspective When It Happens to YOU!!
- 31028.** Job Information: The Critical Elements and How Best to Verify the Property Owner - Part 2 of 2
- 31029.** National Trade Credit Report (NTCR) Updates and Enhancements
- 31030.** Why Will This Customer Not Pay Me on Time?
- 31031.** Succession Planning

5:00–6:30pm

Beer & Browse Reception

Tuesday, June 7

- 7:30am–5:00pm Registration
- 8:30am–5:00pm **31001–31005.** Business Credit Principles Certificate Course*
- 31011–31015.** Financial Statement Analysis 2 Certificate Course*
- 9:00–10:30am **CONCURRENT EDUCATIONAL SESSIONS**
- 31035.** Predictive Default Risk Modeling
- 31036.** How to Build Efficiencies in Credit
- 31037.** Public Construction: The Miller Act, The Little Miller Act and Public Private Partnerships
- 31038.** Surcharging Credit Card Payments
- 31039.** Subchapter V: Strategies for Unsecured Creditors to Maximize Value and Key Developments
- 31040.** Laws of Exceptional Leadership: How to Motivate Your Team and Inspire Action

10:30am–1:30pm

Expo Hall Open

Noon–1:15pm

Luncheon in the Expo Hall

2:00–3:15pm **CONCURRENT EDUCATIONAL SESSIONS**

- 31044.** Identifying and Mitigating Risk for More Accurate Cash Receipts Forecasting - Part 1 of 2
- 31045.** Positive Language in Communications: How to Evaluate the Words you Choose
- 31046.** What Is Builders Risk Insurance and Installation Floater Insurance? How Can They Help Get Me Paid?
- 31047.** Small Business Credit Trends
- 31048.** On-line Credit Presentations in the Digital World
- 31049.** Analyzing Financial Statements

3:45–5:00pm **CONCURRENT EDUCATIONAL SESSIONS**

- 31053.** Identifying & Mitigating Risk for More Accurate Cash Receipts Forecasting - Part 2 of 2
- 31054.** Developing Skills and Building the Right Strengths for a Smooth-Sailing Professional Voyage
- 31055.** Bankruptcy: Words of Wisdom for the Post-Petition Creditor
- 31056.** A Technology Discussion from Someone Not Selling Technology
- 31057.** Creation, Legality and Enforceability of Electronic Transactions
- 31058.** Succession Planning

Wednesday, June 8

7:30am–4:00pm Registration

8:30–10:00am **CONCURRENT EDUCATIONAL SESSIONS**

- 31062.** Credit Value Add: Vendor Vetting
- 31063.** Find the Keys to Unlock Your Leadership Superpower
- 31064.** Building a Better Bond Claim: Best Practices for Perfection and Getting Paid on Miller Act Bond Claims
- 31065.** Balancing the Tension Between Technology and Regulation
- 31066.** Effectively Communicating Your Supply Chain Status: Fulfillment, Pricing, and Contract Modifications and Other Related Issues
- 31067.** Disruptions, Deceptions and Decisions

8:30am–5:00pm **31001–31005.** Business Credit Principles Certificate Course*

31011–31015. Financial Statement Analysis 2 Certificate Course*

10:30am–Noon **CONCURRENT EDUCATIONAL SESSIONS**

- 31071.** Introduction to Blockchain and Distributed Ledger Technologies
- 31072.** The Dynamic Duo: Credit & Sales—A Look at Best Practices in the Relationship
- 31073.** Disadvantaged Business Enterprises: A Primer for the Upcoming Infrastructure Boom
- 31074.** The Trust Advantage—Unmasking the Illusions That Undermine the Astonishing Benefits of Trust
- 31075.** Applying the 5 Cs of Credit-to-Cash with Data
- 31076.** Dashboards

12:00–2:00pm CFDD Luncheon*

2:00–3:00pm **CONCURRENT EDUCATIONAL SESSIONS**

- 31080.** Communicating Across Cultures - Part 1 of 2
- 31081.** Excel: Tips and Tricks
- 31082.** Executive Exchange: Building and Construction - Part 1 of 2
- 31083.** Expanding Your Capabilities with a B2B Financial Ecosystem
- 31084.** Private Escheat and Anti Limitations Application
- 31085.** The Growing Proliferation of Online B2B Markets

3:30–4:30pm **CONCURRENT EDUCATIONAL SESSIONS**

- 31090.** Trade Policy Reset: The Future of U.S. Trade Deals!
- 31091.** Excel: Tips and Tricks
- 31092.** Executive Exchange: Building and Construction - Part 2 of 2
- 31093.** Integrating Risk Assessment to Protect Your Customer and Supplier Portfolios
- 31094.** Communicating Across Cultures - Part 2 of 2
- 31095.** Manager's Guide to Promoting Employees

6:00–10:00pm Closing Night Event

Must be a registered delegate of the 2022 Credit Congress to attend/participate in any conference event, optional activity, networking function or session.

Dates and times are subject to change. Please refer to the NACM website for updates.